

KORE Sales Representative (Vancouver area)

KORE, one of the largest Irrigation and Landscape Lighting companies in the Lower Mainland, is looking for a sharp and ambitious Sales Rep to grow within the company. We're looking for a self-motivated, detail-oriented person who enjoys winning business.

EXPERIENCE & SKILLS

Our ideal candidate will have:

- Sales experience including prospecting, closing deals, and nurturing customer relationship.
- Experience estimating in an irrigation or construction-related business.
- Experience installing and designing irrigation systems is an asset.
- Excellent written and verbal communication skills, and organizational skills.
- Computer literacy
- CID certification and experience with irrigation design software is an asset.

ROLE RESPONSIBILITIES

Our ideal candidate will enjoy:

- Creating estimates for new and existing clients.
- Increasing sales through prospecting, consulting with new clients, and promoting the company in general.
- Increasing sales from within KORE's existing client base through exceptional customer service and communication.
- Representing and promoting KORE at industry events as needed.
- Designing irrigation and outdoor lighting systems for clients.
- Upholding and promoting KORE's high level of workmanship and customer service.
- Working outside of regular business hours if required.
- Tracking and submitting all required paperwork in a timely and well-organized fashion.

PERSONALITY CHARACTERISTICS

Our ideal candidate will:

- Value honesty and strong work ethic.
- Is a self-starter who does what it takes to get a job done right.
- Has a strong desire to succeed.
- Is interested in growing their career

Grow your career with KORE!

For the right candidate, there is opportunity for advancement in this position.

If you meet the above requirements, please forward your cover letter and resume with the job title listed in the subject line to projects@kore.ca.

We thank all those that apply, however, only candidates who meet the above requirements will be contacted for further consideration.